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Factors in the Way of Interpersonal Effectiveness

- > You don't have the interpersonal skills you need.
- > You don't know what you want.
- > Your emotions are getting in the way.
- > You forget your long-term goals for short term goals.
- > Other people are getting in your way.
- Your thoughts and beliefs are getting in the way.

Interpersonal Effectiveness Handout 2



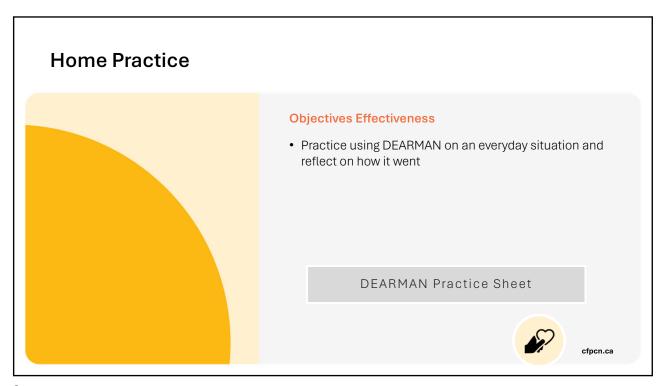
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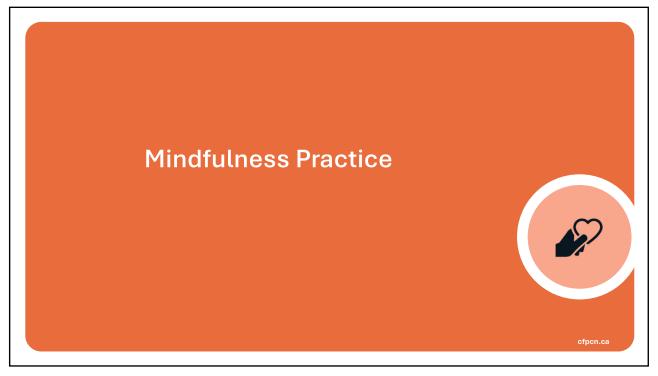


Objectives Effectiveness: Getting What You Want

Describe
Express
Assert
Reinforce
Mindful
Appear confident
Negotiate

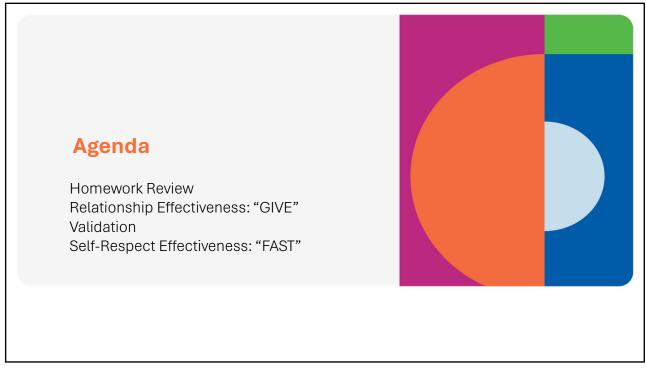
Interpersonal Effectiveness Handout 5

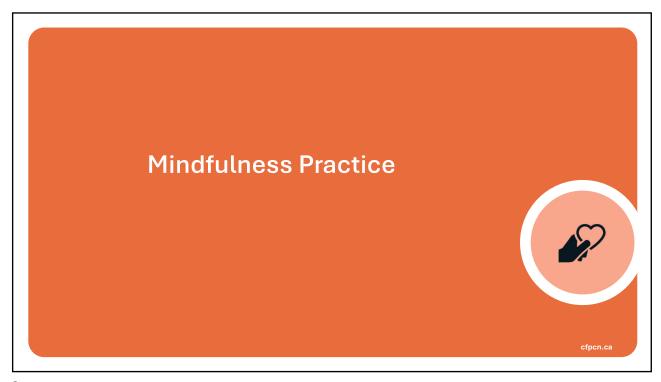


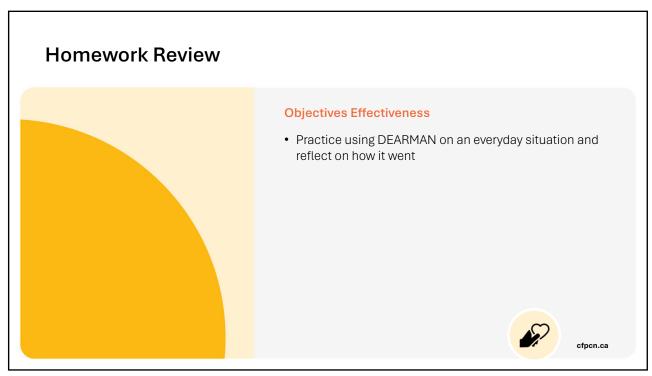


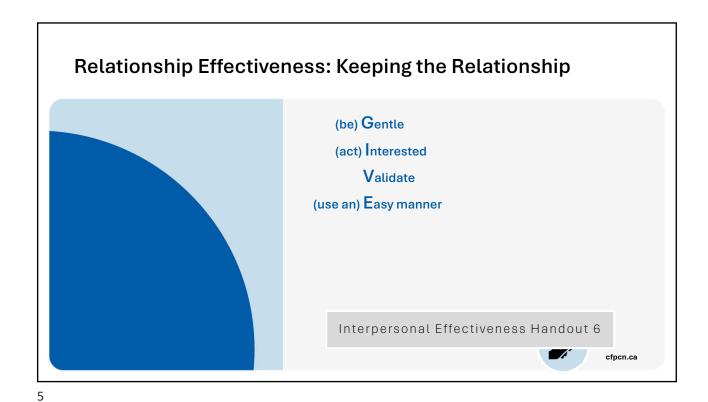










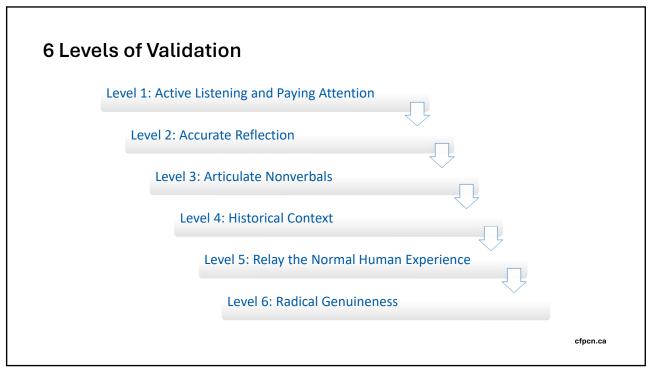


Validation

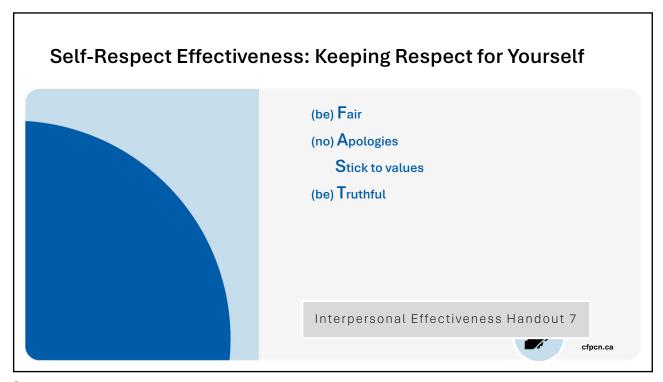
- Validation is finding a kernel of truth in the other person's perspective or situation
- What validation is NOT:

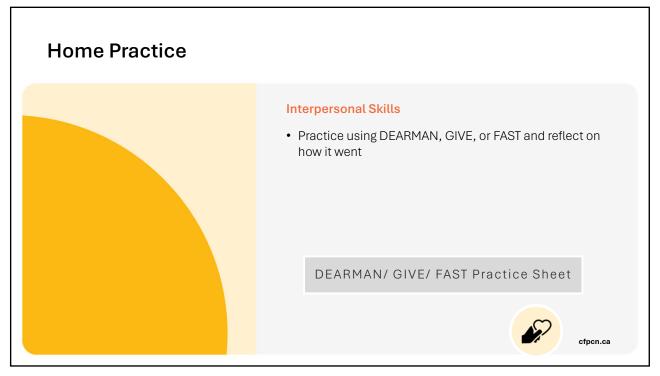
Advice	Giving guidance or recommendations concerning future action, typically given by someone regarded as knowledgeable or authoritative
Encouragement	Cheerleading, rethinking a situation
Feedback	Information about reactions to a product, a person's performance of a task etc. – used as a basis for improvement
Praise	Positive evaluation communicating approval of another's performance or attributes
Compliment	A polite expression of congratulations, encouragement, or respect

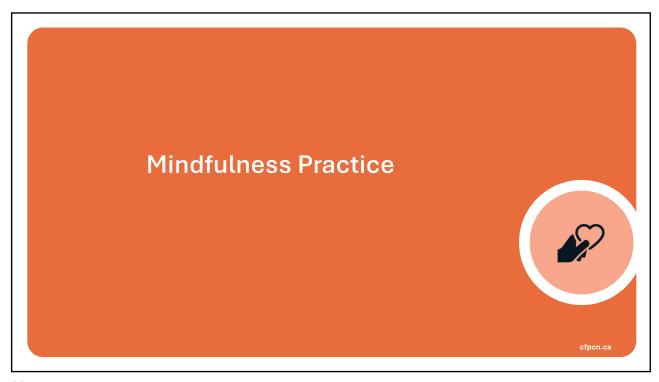
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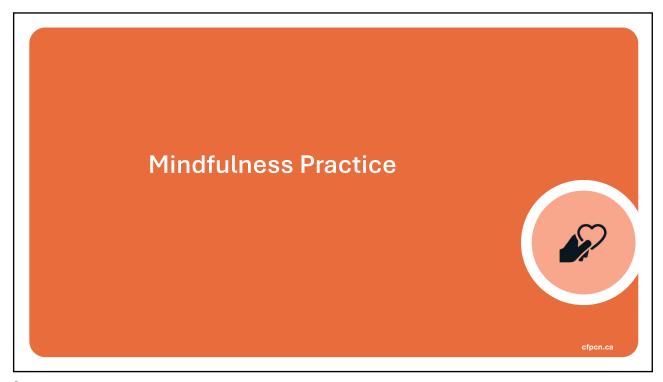


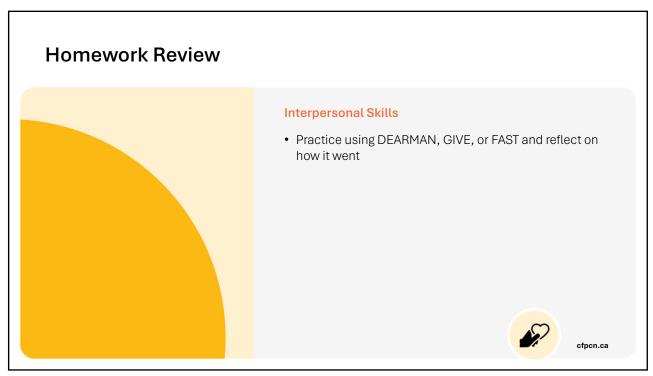


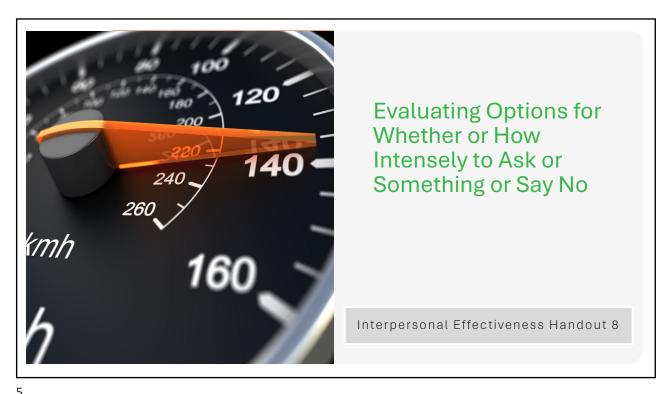












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